



Bioscience Entrepreneurship Program

2024 – 11th Cycle

Welcome

- We are recording
- Recording will be posted online at flinn.org/entrepreneur

History

Arizona's Bioscience Roadmap 2002

Strategy #2:

Build a critical mass of bioscience firms by increasing the number of bio startups formed, and supporting them through commercialization.





Benefits:

- \$30,000 non-dilutive grant
- Arizona's Bioscience Roadmap Steering Committee
- AZBio Membership
- Mentorship
- Professional Development Funds
- Bioscience-Related Events
- Networking Opportunities

Eligibility:

- ✓ Medical Devices, Medical Equipment and Technologies
- ✓ Diagnostics
- ✓ Therapeutics, Drugs, Pharmaceuticals
- ✓ Agricultural Innovations
- ✓ Research, Testing and Medical Laboratory Technology
- ✓ Bioscience-Related Distribution

If you're not sure, ask us.

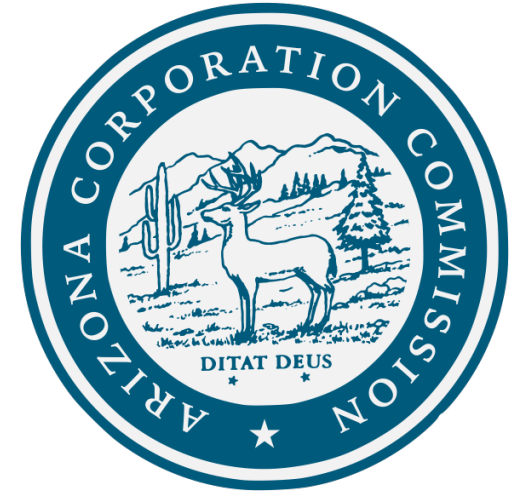
Eligibility:

Must be based in Arizona

- S-Corp
- LLC
- C-Corp

Registered outside AZ?

- “Foreign Registration Statement” from ACC



Eligibility:

- Pre-revenue
- Early-revenue

No research-only projects

Application requirements:

1. Applicant contact information
2. Executive Summary (2 pages max.)
3. Slide deck – 15 slides, in order, as described
4. Letter of Support [from a partner, customer, investor, or stakeholder]

Pitch Deck - 15 slides in this order:

1. Company Overview / Purpose
2. Value Proposition (Problem and Solution)
3. Product / Service Specifics (*Do not include proprietary information*)
4. Team / Advisors
5. Market Size
6. Competition
7. Customer Feedback / Validation

Pitch Deck - 15 slides in this order:

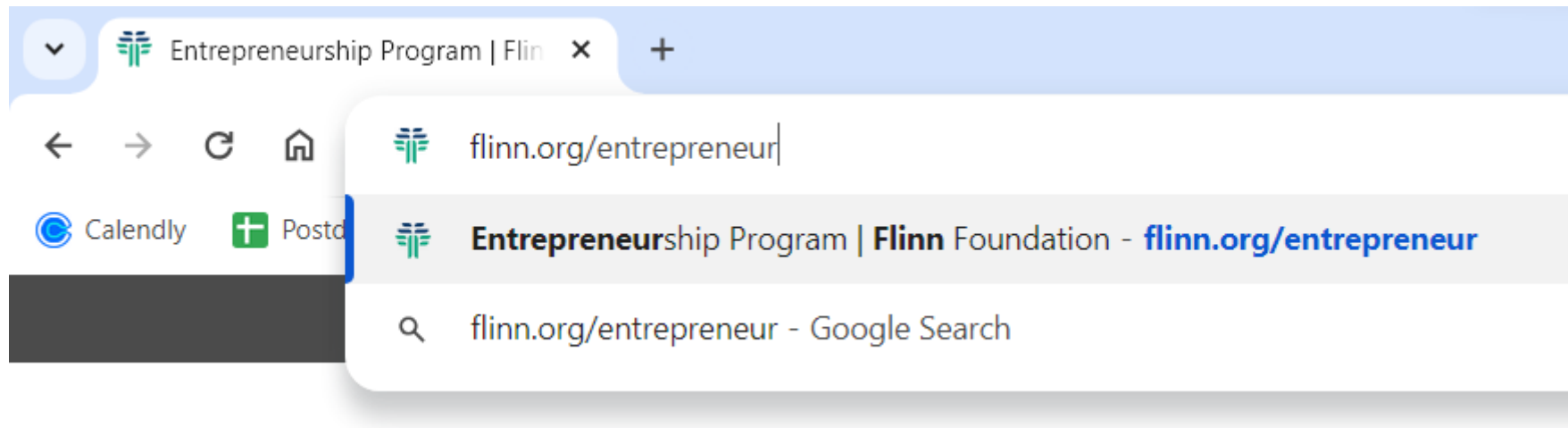
8. Intellectual Property Strategy
9. Regulatory Strategy
10. Manufacturing / Scale Up Strategy
11. Business Model / Commercial Strategy
12. Financials: pro forma, funding to date, seed round/investment highlights
13. Risk Analysis
14. Use of Flinn Funds
15. What else should the Review Panel know?

Use of funds may include:

- Develop/refine business plans
- Marketing plans
- SBIR grant proposals
- Patent analysis
- Patent filings
- Lease of equipment
- Prototype development
- Third-party validation
- Testing equipment
- Legal costs related to patent work
- Creation of Private Placement Memo
- Regulatory consultants
- Trade show registrations/travel

May not include past debt or founders' salary.

How to apply:



ARIZONA'S BIOSCIENCE ROADMAP

About the Roadmap

Goals, Strategies, and Actions

Progress

Current Report

Data

Steering Committee

2024 Arizona BioPreneur Conference

2023 Arizona BioPreneur Conference

2022 Arizona BioPreneur Conference

First Decade

BIOSCIENCE GRANTMAKING

Bio Grants

Seed Grants Program

Apply

Program Participants

Entrepreneurship Program

> Apply

Program Participants

RESOURCES

Bioscience Directory

Why Arizona?

Resources for Investors

Arizona BioMap

Resources for Researchers

Resources for Entrepreneurs

Apply



for the 2024 cohort is now open.

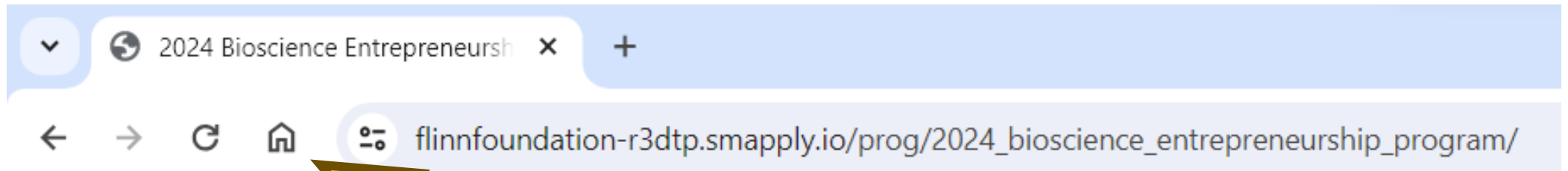
The deadline for applications is Friday, January 29, 2024 at 5 p.m. MST.

Apply

Program Eligibility

To be eligible for the program, an entity must be an Arizona-based bioscience company engaged in the commercialization of bioscience research and biotechnology and/or the sale of products in the areas of:

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Log in with



OR


Email

Password


[Forgot your password?](#)

LOG IN


Complete all 3 sections



 **Submitted**

Submitted on: Nov 28 2023 03:45 PM (MST)

 **Wiley Larsen (Owner)**
wlarsen@flinn.org

Add collaborator

2024 Bioscience Entrepreneurshi... 

 Preview 


Wiley's Test Application




ID: 0000000068 Status: Application Stage




APPLICATION




ACTIVITY

Your tasks

 Instructions

  **Contact Information**
Completed on: Nov 28 2023 03:40 PM (MST) 

  **About Your Business**
Completed on: Dec 11 2023 10:29 AM (MST) 

  **Application Submission**
Completed on: Nov 28 2023 03:44 PM (MST) 

Review Process:

Deadline to apply: January 29 at 5:00 p.m.

First round: Review panels - February 1-28

Finalists notified on or around March 1

Second round: In-person Interviews – 15 min pitch + 10 min Q&A March 19.

Awardees announced: Mar 30.

Scoring Rubric

- Company Purpose and Value Proposition
- Team and Advisors
- Market and Competition
- IP, Regulatory, and Manufacturing Strategies
- Business Model
- Financials
- Risk
- Use of Funds
- Executive Summary and Overall Proposal

Grant Administrator



- 100% award funds go to your company
- Final Report
- Data – annually for 5 years after selection year

Apply: www.flinn.org/entrepreneur

Open office hours on Zoom:

Jan. 16 2:00-4:00 p.m.

Jan. 23 12:00-2:00 p.m.

No appointments necessary, just jump on.

Contact information:

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